

# MANAGING FOR RESULTS<sup>™</sup>

An advanced program that teaches managers the impact behavioral differences have on relationships.



## WHAT'S INCLUDED:

### PROGRAM DESCRIPTION

The Managing for Results program teaches managers the impact behavioral differences have on relationships and provides specific strategies for working better with their direct reports.

- Highly engaging program that combines content with skill development
- Builds an understanding how each SOCIAL STYLE prefers to interact
- Interactive exercises lead to skill development during the program
- Learners receive feedback on how other people see their SOCIAL STYLE & Versatility
- Develops a plan how to improve their relationships with a direct report



### PROFILE REPORT

Multi-Rater SOCIAL STYLE & Versatility Assessment

*This online multi-rater assessment measures a person's SOCIAL STYLE and Versatility with feedback from others and is an integral part of the training experience.*



### TRAINING MATERIALS

Managing for Results Participant Workbook

*This interactive digital workbook is used to help explain key concepts and helps put them into practice through the exercises contained in the materials.*



### APPLICATION TOOLS

SOCIAL STYLE Navigator & Passport

*Explore these online tools that help people apply SOCIAL STYLE to real-world scenarios and see how Style would be seen in another country.*



**Delivery: In Person or Virtual**  
**Duration: 5-6 hours (or 3 sessions)**

1st Session: 2 Hours  
 2nd Session: 1.5 Hours  
 3rd Session: 2.5 Hours